

**ESON Precision Engineering Co., Ltd.**

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**Institutional Investors Conference**  
**2025.06.23**

# Disclaimer


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- This presentation, along with related information disclosed, contains forward-looking information obtained from both internal and external sources
- The actual operating results, financial condition, and business outlook of the company in the future may differ from the estimates implied or expressed in this forward-looking information, and such variances may arise due to various risks beyond the company's control.
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  - 02** Company Outlook  
2025年Q2~Q4
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Business Development
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**01**

# Financial Overview 2024&2025 Q1



# 2024 年度損益表

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(NTD in thousands)

FY 24

FY 23

YoY  
%

Operating Revenue

13,094,331

11,562,007

+13%

Gross Profit

2,524,077

2,292,625

+10%

Operating Income

766,760

864,472

-11%

Pre-Tax Income

778,768

906,809

-14%

Income Tax Expense

212,341

309,343

-

Net Income

566,427

597,466

-5%

EPS(NTD)

3.36

3.55

-

Gross margin

19%

20%

-

Operating Profit Margin (OPM)

6%

7%

-

Net profit margin

4%

5%

-

# 2025 第一季損益表

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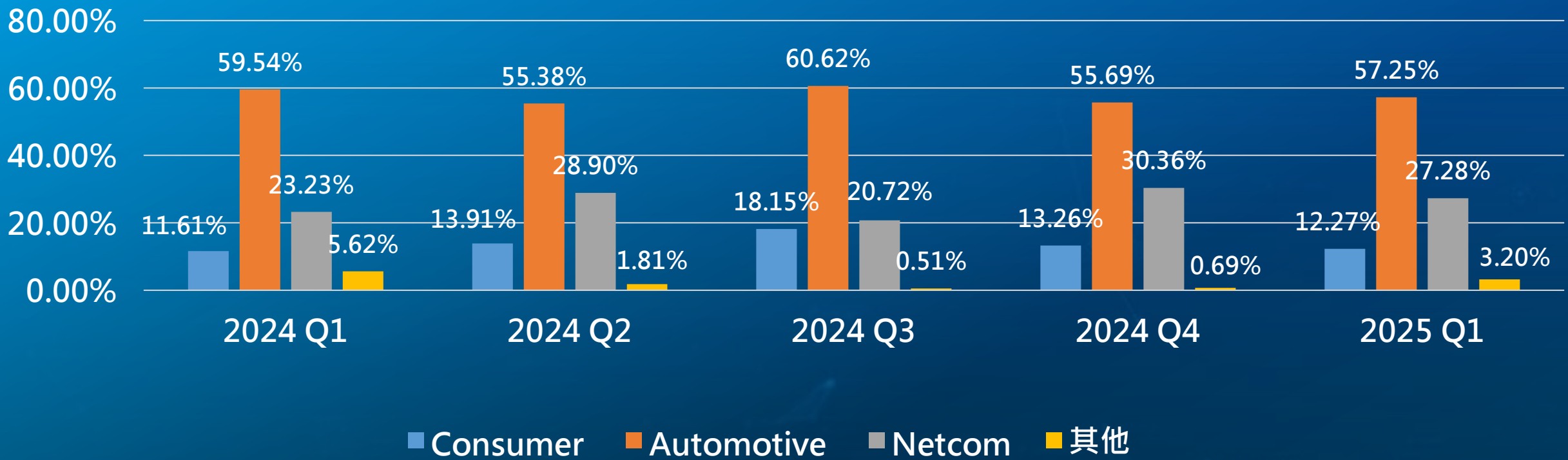
(NTD in thousands)	FY 25 Q1	FY24 Q4	QoQ %	FY24 Q1	YoY %
Operating Revenue	3,380,443	3,655,245	-8%	2,875,465	+18%
Gross Profit	617,482	689,613	-10%	533,254	+16%
Operating Income	238,139	166,560	+43%	182,549	+30%
Pre-Tax Income	253,143	239,113	+6%	140,188	+81%
Income Tax Expense	85,379	72,602	-	38,976	-
Net Income	167,764	166,511	+1%	101,212	+66%
EPS(NTD)	1.0	0.99	-	0.6	-
Gross margin	18%	19%	-	18%	-
Operating Profit Margin (OPM)	7%	5%	-	6%	-
Net profit margin	5%	5%	-	4%	-



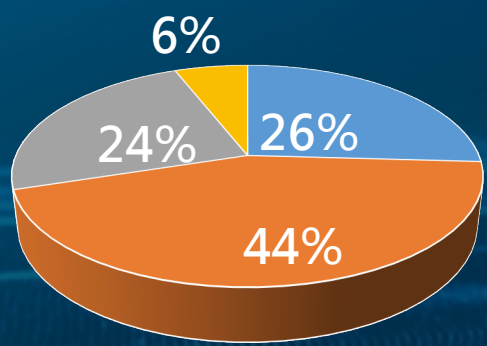
## The numerical trends over the past three years



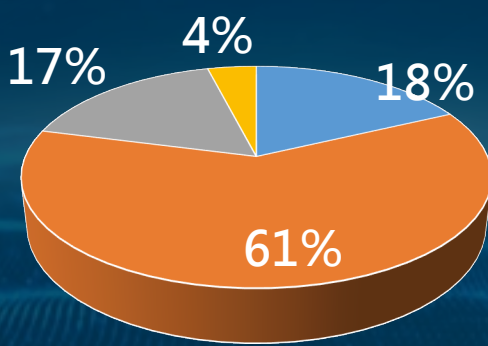
Product Mix by Quarter



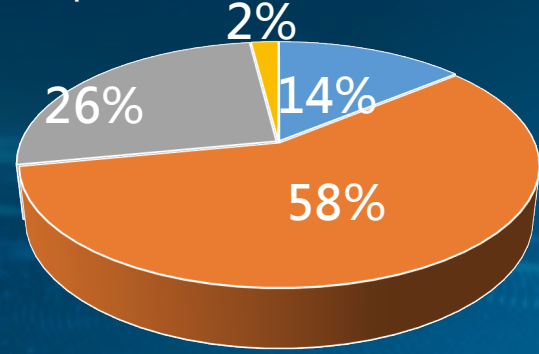
Proportion of Products in 2022



Proportion of Products in 2023



Proportion of Products in 2024





## 02 Company Outlook 2025 Q2~Q4

# Outlook for 2025 (YoY)



Revenue



Automotive



Netcom



Consumer

Originally  
Estimated  
Conditions



2025  
Q1  
Actual



2025  
Q2~Q4  
Outlook





# Outlook for 2025 Q2~Q4 (YoY)



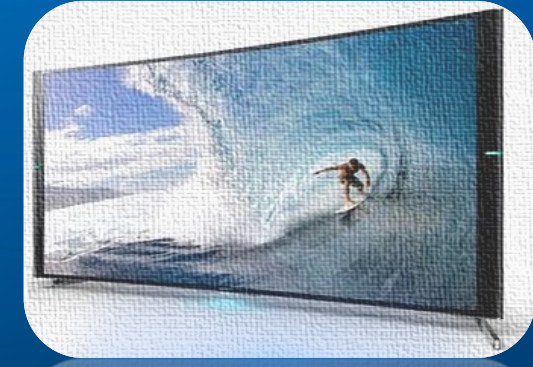
Revenue



Automotive



Netcom



Consumer

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- Growth is driven by the acquisition of new customers and the expansion into new product segments.
- There is a growing trend toward regionalized and localized production demand.
- Systemic risk remains elevated amid ongoing uncertainty

- The North American new energy vehicle (NEV) market continues to grow at a moderate pace.
- Actively pursuing orders for transportation applications in other use cases, as well as new component orders.

- In FY24, the base for network infrastructure components is high, with a transition gap between legacy and next-generation products.
- Actively pursuing orders for data storage devices and thermal management solutions.

- Expanding development into electronic structural components beyond TV products.
- Pursuing business opportunities in gaming console products.
- Energy storage and energy management products are entering pilot production.

# **03 Global Layout and Business Development**



# Geographical Advantages: Providing Global Service Chain

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# Global Layout -Asia

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Location : China(Kunshan)

Area : 133,000m<sup>2</sup>

Production process : Plastic Injection 、 Stamping 、 Coating 、 Welding 、 Assemble 、 Tooling 、 Rack cabinet etc

Manufacture products : Tooling 、 Automotive 、 Network 、 Consumer products etc .



Location : Malaysia/ (Batupahat Johor)

Area : 25,000m<sup>2</sup>

Production process : Plastic Injection 、 Stamping 、 Assemble etc

Manufacture products : Network 、 Server 、 Gaming 、 Consumer products



Location : Vietnam/Quang Ninh Province (Dong Mai )

Area : 100,000m<sup>2</sup>

Production process : Plastic Injection 、 Stamping 、 Assemble etc

Manufacture products : Network 、 Consumer products etc

# Global Layout –North America

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Location: Mexico (Tijuana)

Area : 140,000m<sup>2</sup>

Production process : Plastic Injection 、 Stamping 、 Welding 、 Coating 、 Assemble 、 Rack cabinet etc

Manufacture products : Automotive 、 Network 、 Server 、 Energy storage 、 Consumer products etc



Location : Mexico(Monterrey)

Area : 68,000m<sup>2</sup>

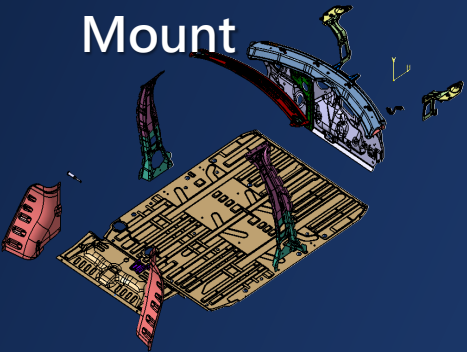
Production process : Plastic Injection 、 Stamping 、 Welding 、 Assemble etc

Manufacture products : Automotive 、 Network 、 Server 、 Energy storage etc



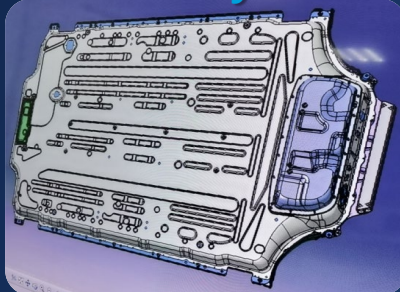
## Body Parts

- Floor
- Rear Window
- Roof
- B-Pillar
- Hub bracket
- Shock Absorber Mount



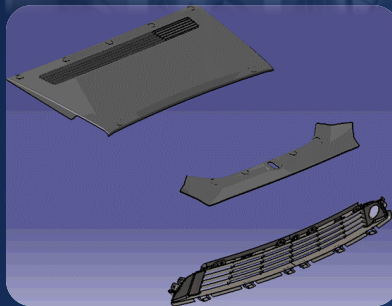
## Battery System

- Upper Cover
- Lower Cover
- Side Bracket
- Front Cover
- Rear Cover
- Metal Welding Assembly



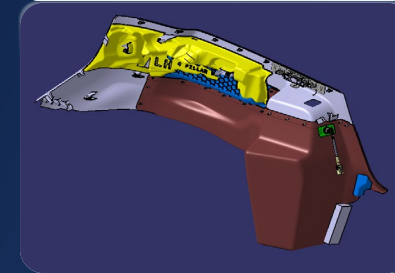
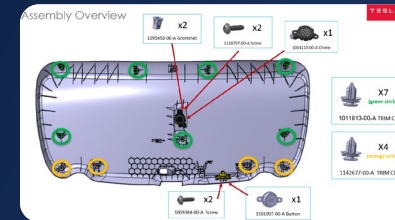
## Exterior Decoration

- Wheel Cover
- Air Intake Grille
- Defogging Air Vent



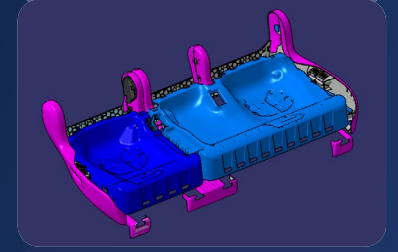
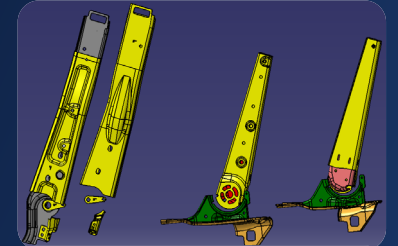
## Interior Decoration

- Trunk Interior
- Dashboard Interior
- Tailgate Interior



## Seating system

- Seat Frame
- Seat Back/Seat Cushion
- Plastic Welding



Note: More than 200 stamping/injection (assembly) products are provided.



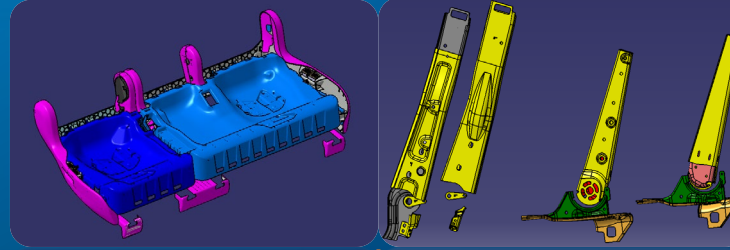
# Business Development-Automotive

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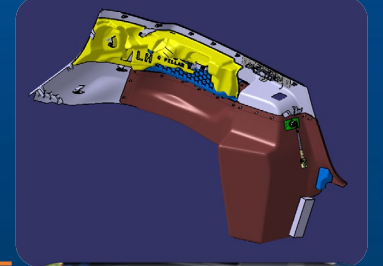
Engine compartment structural components



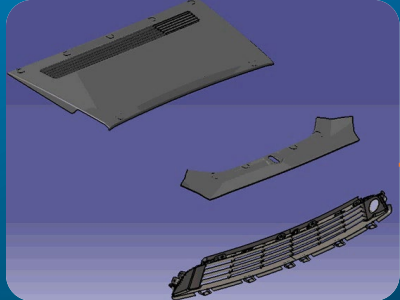
Seats and Seat Brackets



Rear Trunk Handle Trim Assembly



Front Grille



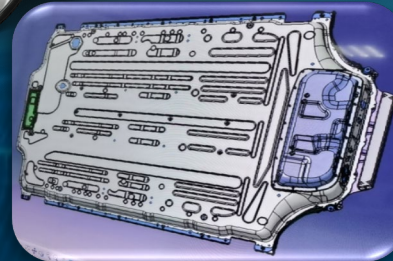
Automotive Body Structures



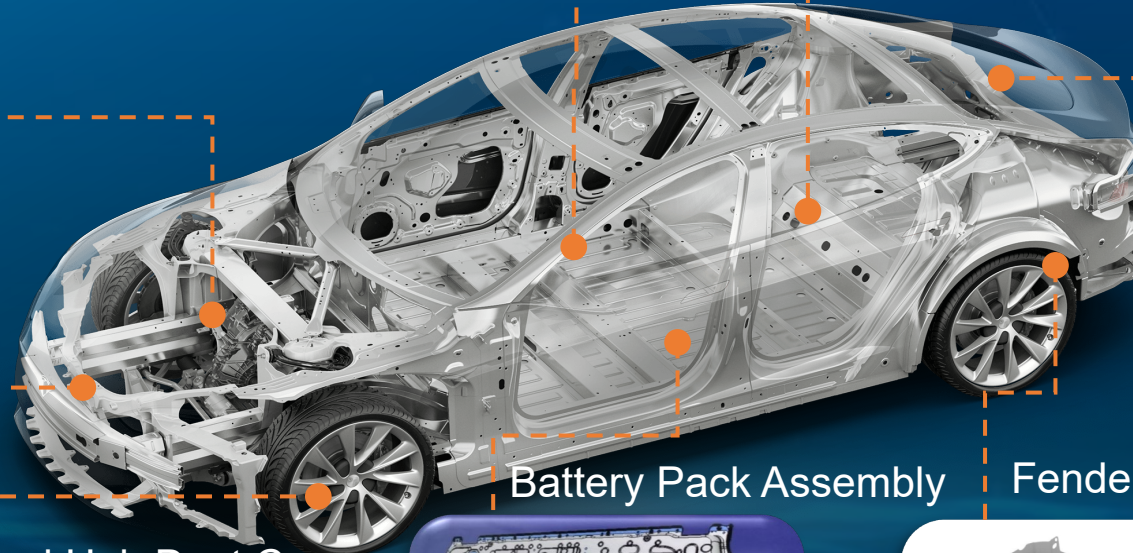
Wheel Hub Dust Cover



Battery Pack Assembly



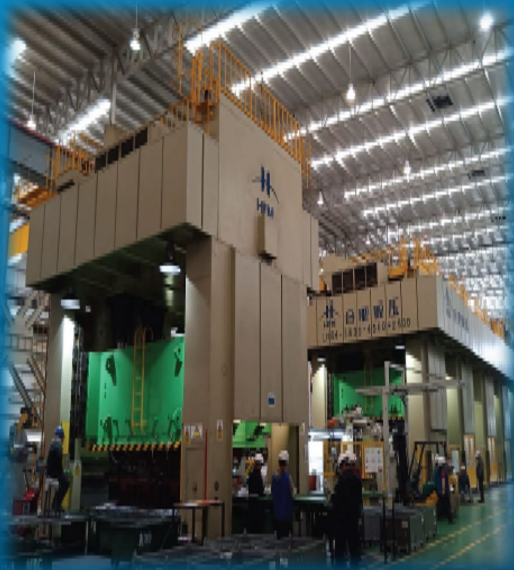
Fender Liner





# Business Development – Automotive Our advantage

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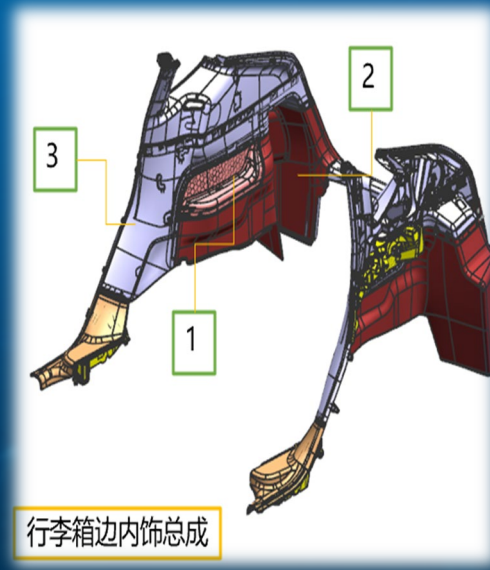
## Complete production equipment

Forming machine 80T~3000T, stamping machine 110T~2500T, testing equipment, cleaning line, spraying line, powder baking line, mold factory



## Highly automated production line

Automatic feeder, automatic spot welding/riveting, in-mold manipulator, automatic air leakage test



## Diversified production processes

Spot welding, leather cutting/covering, foam molding, hot melt bonding



## Complete global layout

Starting from EV and taking the North American market as our basis, we will steadily expand outward to new customers and new markets.

# In-Mold Robotic Systems for Automated Production Lines

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# Diversified Manufacturing Processes / Automated Spot Welding

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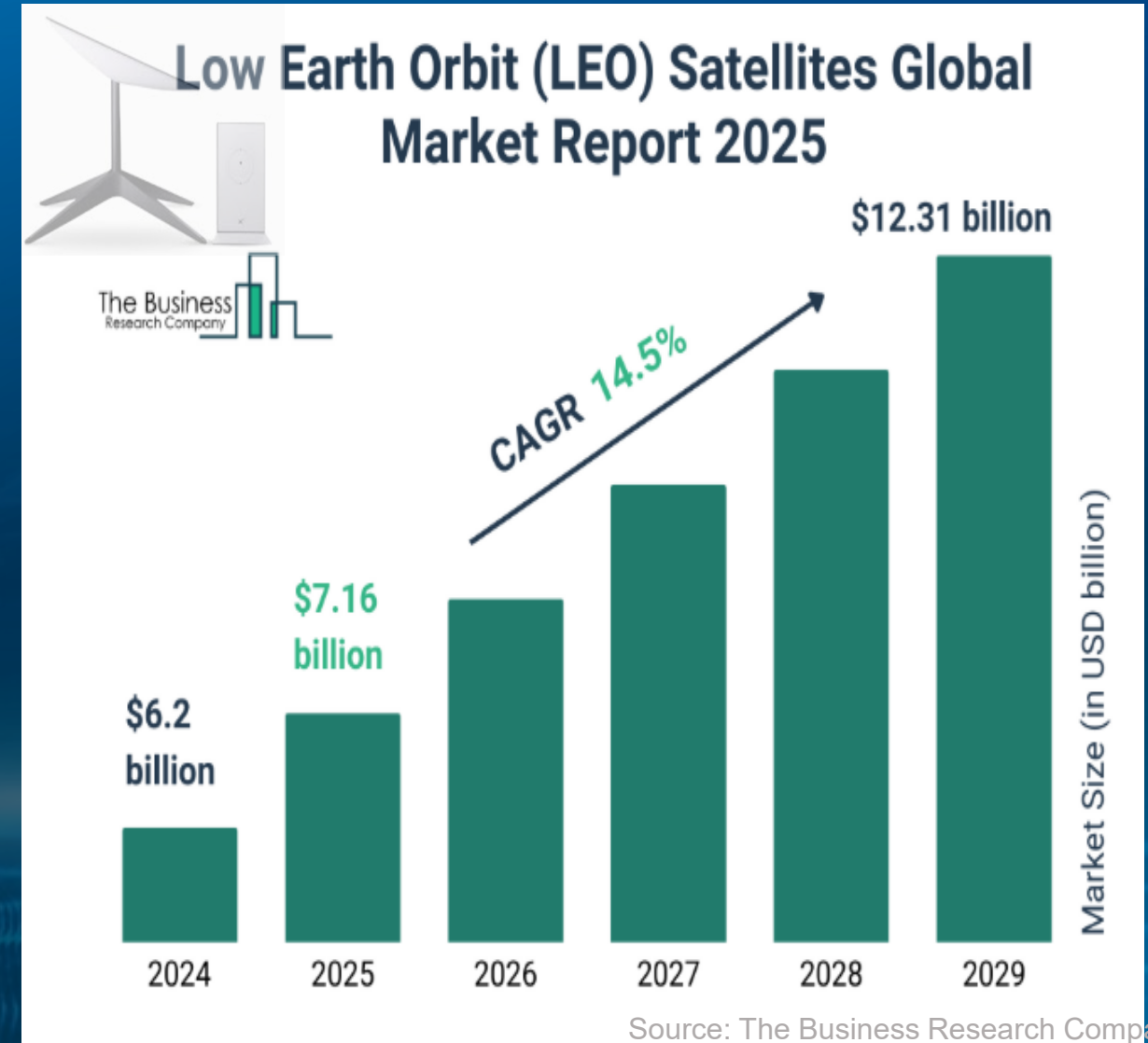
# Business Development- Automotive

- With the launch of new and refreshed models underway, order volume is expected to increase in the second half of 2025.
- Expanding into passenger transport vehicles (ATVs) for alternative applications.
- Developing business opportunities in automotive-related peripheral equipment, including charging and energy storage solutions.
- Based in the North American market and responding to supply chain localization trends, we are establishing partnerships with traditional automakers.



# Business Development – Low Earth Orbit (LEO) Satellites

- According to the Satellite Industry Association (SIA) research report, the market value is estimated at USD 415 billion, with ground equipment accounting for approximately 53%.
- Ground receiving equipment: Driven by growth in the paying user base of U.S.-based customers and expanded communication coverage areas, order demand is expected to increase in 2025. Additionally, satellite equipment component orders have also been secured.
- Regionalized production setups have been completed in Vietnam and Mexico.
- Next-generation products for U.S.-based customers have entered mass production.
- Expanding LEO satellite orders across other application scenarios including aviation, maritime, and land mobility.

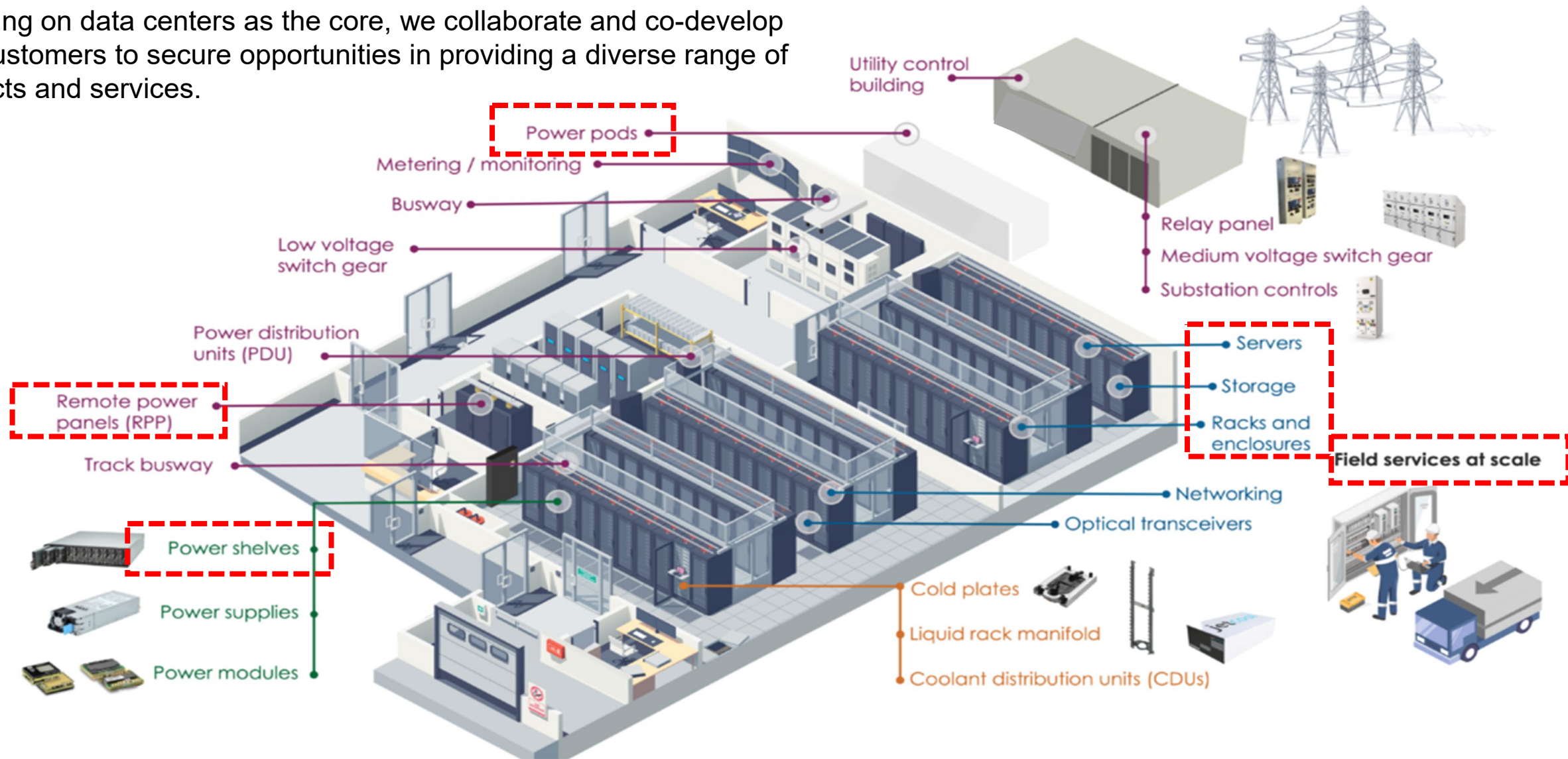




# Business Development – Data Center

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Focusing on data centers as the core, we collaborate and co-develop with customers to secure opportunities in providing a diverse range of products and services.



Source: Flex official Website

# Business Development – Servers / Energy Storage / Energy Management Equipment

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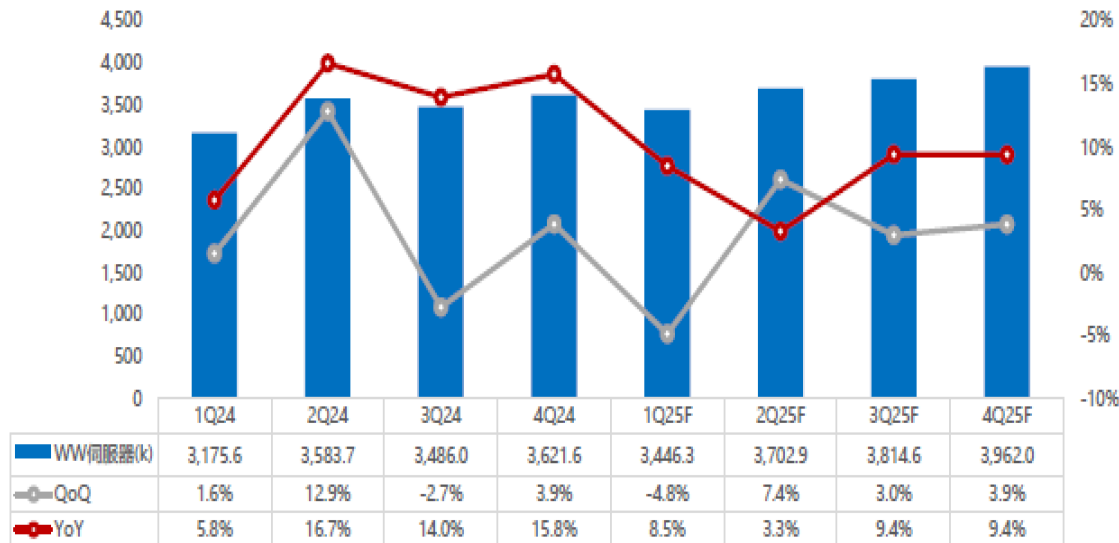
The trend toward localized production is gradually taking shape, providing a stronger competitive advantage for Eson, which already has a global service network.

Product range includes: servers, storage, racks & enclosures, power shelves, and more.

The North American energy management system market is projected to exceed USD 22.92 billion in 2024, with a compound annual growth rate (CAGR) of 14.10% during the forecast period.

Product range includes energy cabinets, inverters, busbars, energy management equipment, and more.

Global server demand estimation (Unit: Thousand pcs)

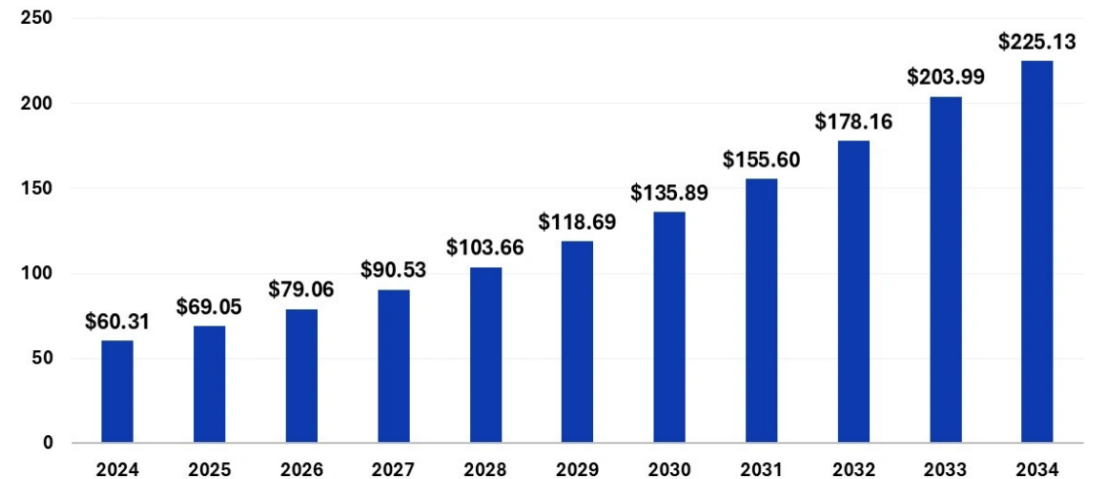


資料來源: IDC, 國票投顧整理

2025.5.12

Precedence  
RESEARCH

Energy Management Systems Market Size 2024 to 2034 (USD Billion)



Source: <https://www.precedenceresearch.com/energy-management-systems-market> Source: Precedence Research



# ESG Achievements

## Society

- ✓ **On-the-Job Training:** 7,219 participants, totaling 13,875.5 training hours.
- ✓ All major production sites certified to **ISO 45001**
- ✓ Social and Community Responsibility Initiatives:
- ✓ Includes organizing charity second-hand auctions and receipt donation campaigns; all proceeds and donations are fully contributed to the Eden Social Welfare Foundation.

## Product

- ✓ Aligning with customer needs through localized production, we integrate resources across regions to support each other, aiming to reduce transportation costs and mileage. This will enhance transportation efficiency and generate positive environmental impact.
- ✓ Built upon the **ISO 9001:2015 quality management system** framework, combined with IATF 16949:2016 automotive standards and IECQ hazardous substance process management requirements, we have established a comprehensive product quality control system covering the entire product lifecycle.
- ✓ Certified with ISO 14001 and in compliance with EU environmental regulations, including the Restriction of Hazardous Substances Directive (RoHS) and the Registration, Evaluation, Authorization and Restriction of Chemicals (REACH).

## Environment

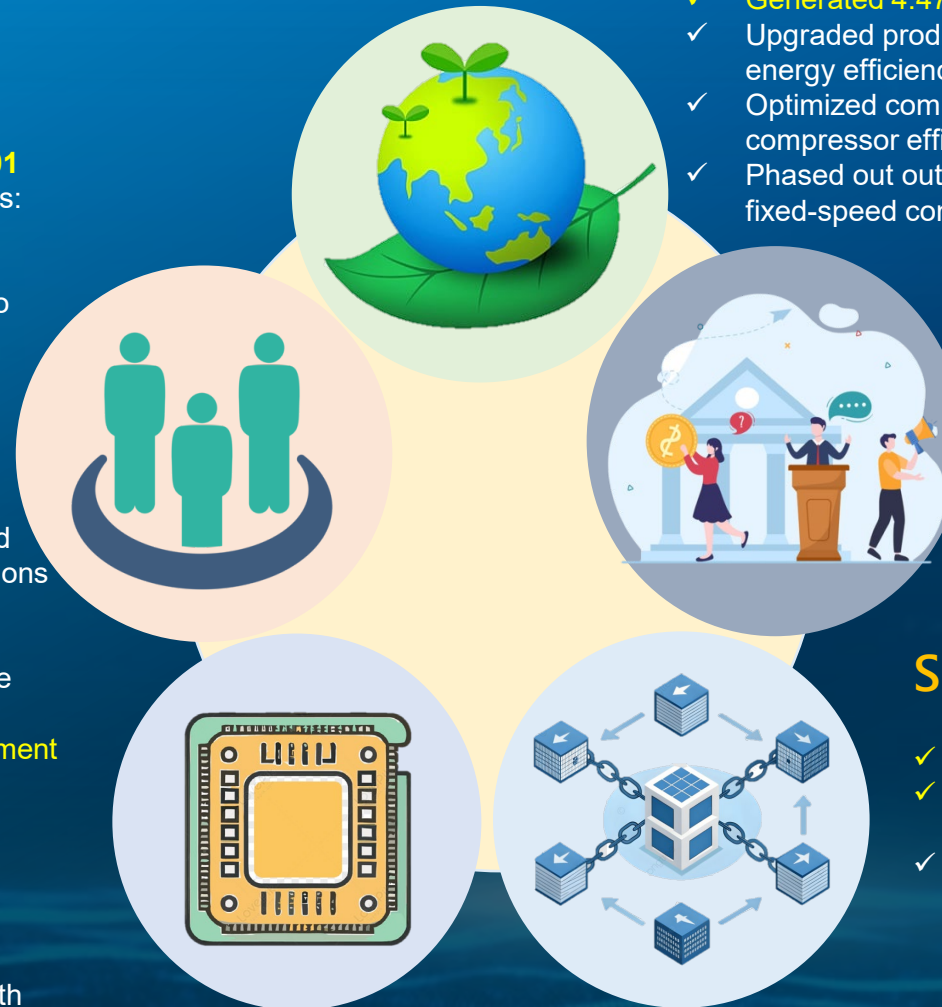
- ✓ Completed greenhouse gas inventory and verified by an independent third party
- ✓ Generated 4.47 million kWh of solar power for on-site plant use
- ✓ Upgraded production area lighting to LED light guide panel fixtures to improve energy efficiency and reduce carbon emissions
- ✓ Optimized compressed air piping and integrated pipeline systems to enhance compressor efficiency and reduce the number of compressors in operation
- ✓ Phased out outdated air compressors as backup units and decommissioned fixed-speed compressors

## Management

- ✓ **Net profit after tax in 2024 was NT\$566,427 thousand.**
- ✓ Established the Sustainability Development Committee.
- ✓ Promoted, signed, and surveyed integrity declarations among suppliers, employees, and stakeholders; recorded zero corruption incidents during the period

## Supply chain

- ✓ Completed greenhouse gas inventory and verified by an
- ✓ Conducted environmental impact and social responsibility assessments for suppliers. Assessment coverage rate: 100%.
- ✓ Promoted supply chain management training to enhance suppliers' awareness and implementation capabilities on Environmental, Social, and Governance (ESG) issues in 2024, a total of 2 training sessions were held with 34 participants. Total training hours: 68
- ✓ Promoted supply chain localization in 2024, 99.39% of procurement spending at key operational sites was sourced from local suppliers.





# **04 Q & A**

Thank you